

# Up One Level Report 3rd and 4th Quarters 2012

## Indiana Economic Growth Region 8



### Frequent Job Openings for the following counties:

Brown, Daviess, Greene, Lawrence, Martin, Monroe, Orange and Owen Counties

2011 OES Regional Median Wage	Frequently Listed Jobs <sup>1</sup>	Skill Pathway	Up 1 Level <sup>2</sup>	2011 OES Regional Median Wage	Education/ Training
\$29,531	Bill and Account Collectors	Systems	Procurement Clerks	\$37,704	Post Secondary Vocational Training
\$30,740	Bookkeeping, Accounting, and Auditing Clerks	People	Executive Secretaries and Executive Administrative Assistants	\$40,535	Post Secondary Vocational Training
\$18,169	Childcare Workers	People	Self-Enrichment Education Teachers	\$31,861	Post Secondary Vocational Training
\$21,432	Cooks, Institution and Cafeteria	People	Pharmacy Technicians	\$26,167	Post Secondary Vocational Training
\$27,335	Customer Service Representatives	People	Cardiovascular Technologists and Technicians	\$42,200	Associate's Degree
\$19,211	Driver/Sales Workers	People	Security Guards	\$21,223	High School Diploma or Equivalent
\$27,540*	Helpers--Electricians	Things	Insulation Workers, Floor, Ceiling, and Wall <sup>6</sup>	\$35,770*	High School Diploma or Equivalent
\$22,844	Helpers--Installation, Maintenance, and Repair Workers	Things	Bus and Truck Mechanics and Diesel Engine Specialists <sup>6</sup>	\$35,730	Post Secondary Vocational Training
\$18,453	Hotel, Motel, and Resort Desk Clerks	People	Interviewers, Except Eligibility and Loan	\$23,715	High School Diploma or Equivalent
\$28,725	Industrial Truck and Tractor Operators	Things	Truck Drivers, Heavy and Tractor-Trailer	\$34,592	High School Diploma or Equivalent
\$28,634	Inspectors, Testers, Sorters, Samplers, and Weighers	People	Dental Assistants	\$30,166	Post Secondary Vocational Training
\$26,710	Laborers and Freight, Stock, and Material Movers, Hand	Information	Surgical Technologists	\$36,427	Post Secondary Vocational Training
\$17,873	Merchandise Displayers and Window Trimmers	People	Cargo and Freight Agents <sup>6</sup>	\$47,463	High School Diploma or Equivalent
\$23,651	Office Clerks, General	People	Paralegals and Legal Assistants	\$34,281	Associate's Degree
\$18,670	Packers and Packagers, Hand	People	Medical Records and Health Information Technicians	\$30,323	High School Diploma or Equivalent
\$26,086	Receptionists and Information Clerks	People	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$30,006	High School Diploma or Equivalent
\$19,003	Retail Salespersons	People	First-Line Supervisors of Retail Sales Workers	\$31,556	High School Diploma or Equivalent
\$30,006	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	People	Paralegals and Legal Assistants	\$34,281	Associate's Degree
\$21,223	Security Guards	People	Medical Assistants	\$26,262	Post Secondary Vocational Training
\$26,621	Team Assemblers	Things	Bus and Truck Mechanics and Diesel Engine Specialists <sup>6</sup>	\$35,730	Post Secondary Vocational Training
\$26,463	Telemarketers	People	Customer Service Representatives <sup>6</sup>	\$27,335	High School Diploma or Equivalent
\$22,737	Tellers	People	Medical Secretaries	\$26,368	Post Secondary Vocational Training
\$30,860*	Tree Trimmers and Pruners	Things	Pipelayers	\$42,750*	High School Diploma or Equivalent
\$34,592	Truck Drivers, Heavy and Tractor-Trailer	Things	Operating Engineers and Other Construction Equipment Operators <sup>6</sup>	\$39,225	High School Diploma or Equivalent
\$21,533	Truck Drivers, Light or Delivery Services	Things	Industrial Truck and Tractor Operators	\$28,725	High School Diploma or Equivalent

<sup>1</sup> Occupations are from 3rd and 4th Quarters 2012 Indiana Career Connect job listings.

<sup>2</sup> One-level (step) up occupations are only intended as examples, based on overlapping skill sets. Resource: Economic Modeling Specialists Inc (EMSI)

<sup>6</sup> The 'Up 1 Level' jobs printed in green have been designated 'Green Jobs' by O\*Net OnLine, created for the U.S. Dept. of Labor, ETA, by the National Center for O\*NET Development.

\*Statewide Median Wage

Wages shown are taken from the EGR 8 2011 Occupational Employment Statistics Report.

Research has highlighted the increasing importance of skills, basic and otherwise. Employees develop skills through a variety of ways including past work experiences, job training, and higher education. Learning new skills will help you to further your career or find a new job in a different field. The information presented here will assist individuals investing career preparation, planning for a career change, or offering guidance in career development.

Please see your WorkOne or the Hoosiers by the Numbers website for additional information on skills-based career pathways in the Indiana Career Guide.

#### **Other LMI Publications on our Web Site**

Career Guides  
High Wage/High Demand Occupations  
Hoosier Hot Jobs  
Job Postings and Starting Wages Report  
Career Path Discovery



#### **Skill Pathways - with associated skills**

##### **PEOPLE Skills:**

Coordination, Instructing, Negotiation, Persuasion, Service Orientation, Social Perceptiveness, and Time Management

##### **THINGS Skills:**

Equipment Maintenance, Equipment Selection, Installation, Operation and Control, Operation Monitoring, Repairing and Troubleshooting

##### **SYSTEMS Skills:**

Judgment and Decision Making, Mgmt. of Financial Resources, Mgmt. of Material Resources, Mgmt. of Personnel Resources, Systems Analysis, and Systems Evaluation

##### **INFORMATION Skills:**

Complex Problem Solving, Operations Analysis, Programming, and Technology Design

**Source: Indiana Workforce Development**

If you have questions or would like additional information, please contact Regional Analyst Kim Stevenson at (812) 242-6427.